



Create Opportunities

About CLA





FISCALLY STRONG





LOCATION

More than 120 locations nationwide

Among the nations' leading professional services firm



INDUSTRY DRIVEN



RESOURCES
Including: 600+

state and local government professionals



2,700+

Governmental entities

Culture of Innovation

- Data analytics
- Proprietary modeling software
- New technologies







Create Opportunities

Poll

Who is here today?

What is your use of data analytics?



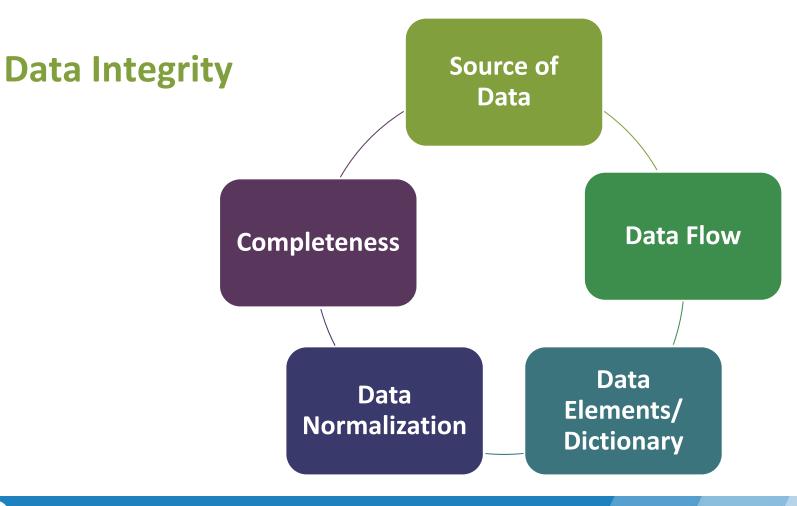
Agenda

- Basic data analysis best practices
- Cover some real world examples of fraud discovery and process improvement using data analytics
- Discuss the best analyses for identifying internal control risk
- Discuss the role of computerized controls in risk assessment
- Questions and closing comments

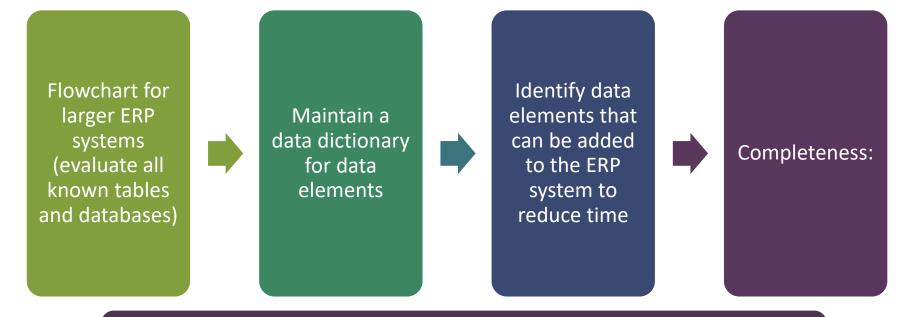
Basic Data Analysis Methodology







Data Integrity – Best Practices



"Check twice, analyze once"



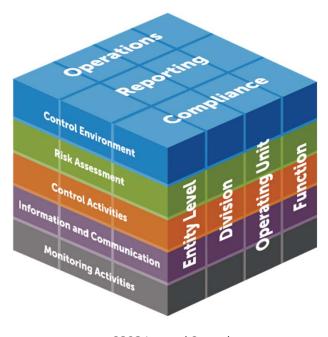
Computerized IT Controls

- Consider the IT control environment
 - Who has access to enter data?
 - Who has access to modify data?
 - Inquire about the way cash is received and disbursed
 - Inquire about 3rd party applications (Square, PayPal, etc.)
 - Determine who has administrator rights
 - Determine what pre-defined use roles are setup
 - Are roles appropriately applied?

Keys to Fraud Prevention

COSO Considerations

Segregation of Duties



COSO Internal Control: Integrated Framework



Case Study #1

"Bad Debt Debbie"

Background

- Quasi-governmental entity
- Provided affordable housing
- De-centralized controls
- Lack of oversight
- Poor employee morale
- Debbie is a "jack of all trades"

Q.

Background

TIP: Debbie is always pushing me to pay in cash

All bad debt
must be
approved by the
board before it
is written off

Per review of the minutes, bad was regularly brought to the board for approval

Data First

- Obtained the general ledger data for tenant accounts receivable and tenant revenue and bad debt
 - ***Determined Completeness***
- Summarized by transaction type
- Summarized by property (i.e. property manager)
- Comparisons to other property managers

Analyses Performed

Understanding of Data Types

Type Descriptions	
Charges for move out, rent, writeoffs	C
Journal entries	J
Checks	K
Purchases/contracts	P
Receipts	R

D

Results of Procedures

Fraud was detected

An employee was fired, several others resigned

No charges were pressed, but the organization received bad publicity and public scrutiny

Lessons Learned

Internal controls over bad debt were working properly

Data analysis can identify anomalies that lead to additional internal control considerations

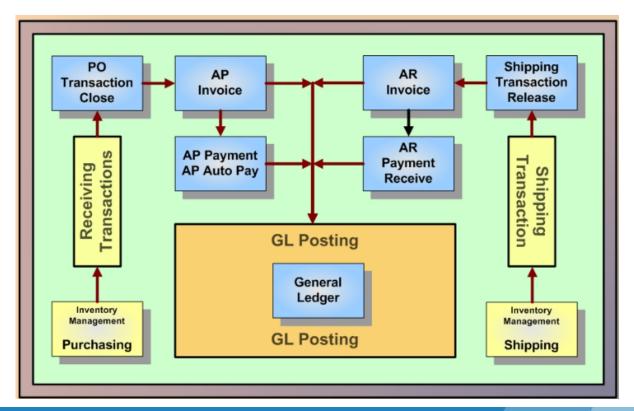
System access controls are important





Create Opportunities

Basic Accounting System Data Flow



Accounting System/ERP Considerations

Know your tables

Understand IC environment

Know how databases interface

Inquire about 3rd party applications/interfaces

Know your users

Don't rely only on review of IT access (consult the data)

Q.



Case Study #1

"Brilliant Bob"

Background

- Manufacturing and distribution entity
- Multiple locations, but centralized accounting
- Overall strong internal control environment
- Sophisticated accounting and finance staff
- Bob is "smarter than the accounting system"

(I)

Background

Sophisticated accounting department

Did not always
embrace
change or
adapt quickly
to new
technology

Entity has been experiencing rapid growth the last several years

Data First

- Obtained the general ledger data for 3 years
 - ***Determined Completeness***
- Summarized by transaction type
- Summarized by user

(I)

Results of Procedures

Identified need for more training on the software

Complete evaluation of the accounting system uncovered numerous efficiency opportunities

Organization experienced a radical change and has adopted cutting edge cost saving measures

Q)

Lessons Learned

When used properly, ERP systems are powerful tools

Data analysis identified significant inefficiencies while also standardizing operations

Q.



Tools Used and Most Used Analyses

WEALTH ADVISORY | OUTSOURCING | AUDIT, TAX, AND CONSULTING

Investment advisory services are offered through CliftonLarsonAllen Wealth Advisors, LLC, an SEC-registered investment advisor

Tools Used

- IDEA
- Excel

Other Tools Used

- TeamMate Analytics
- ACL
- Power BI

QA

Data to Better Understand IC

- Summarizations
- 5 Groups of analytics
- Fields:
 - User data
 - Transaction type
 - Absolute value



Questions or comments?



